

Reference number: IR-144/2012

Main figures of the Financial Statements of OTP Bank Plc.

OTP Bank Plc.'s Board of Directors publishes hereby the main figures of the consolidated and unconsolidated financial statements and of the reports of the Board of Directors and the Supervisory Board by the Act IV of 2006 (1st article of the 304th paragraph) concerned with the announced annual general meeting on 27th of April 2012. The consolidated financial statements by the Act on Accounting C of 2000 (2nd article of the 10th paragraph):

IFRS (CONSOLIDATED)

STATEMENT OF FINANCIAL POSITION	31 December 2011	in HUF million 31 December 2010
Cash, due from banks and balances with the National Bank of Hungary	595,986	513,038
Placements with other banks, net of allowance for placement losses	422,777	511,244
Financial assets at fair value through statements of operations	241,282	233,667
Securities available-for-sale	1,125,855	1,008,097
Loans, net of allowance for loan losses	7,047,179	6,741,059
Equity investments	10,342	11,554
Securities held-to-maturity	124,887	172,302
Tangible assets	241,797	217,615
Intangible assets	249,869	263,213
Other assets	<u>140,553</u>	<u>109,157</u>
TOTAL ASSETS	10,200,527	<u>9,780,946</u>
Due to banks and deposits from the National Bank of Hungary and other banks	646,968	681,949
Deposits from customers	6,398,853	5,821,489
Liabilities from issued securities	812,863	1,035,153
Fair value adjustment of derivative financial instruments	230,149	257,052
Other liabilities Subordinated bonds and loans	376,937	385,744
Subordinated bonds and loans	316,447	<u>290,630</u>
TOTAL LIABILITIES	8,782,217	<u>8,472,017</u>
Share capital	28,000	28,000
Retained earnings and reserves	1,439,095	1,327,638
Treasury shares	-54,386	-52,597
Minority interest	5,601	5,888
TOTAL SHAREHOLDERS' EQUITY	<u>1,418,310</u>	1,308,929
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>10,200,527</u>	<u>9,780,946</u>

in HUF million

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STATEMENT OF RECOGNIZED INCOME	31	31
	December	December
Interest income:	2011	2010
loans	758,679	741,708
placements with other banks	266,870	301,259
securities available-for-sale	73,941	73,247
securities held-to-maturity	7,719	11,991
due from banks and balances with the National Bank of	•	·
Hungary	6,504	5,052
securities held for trading	<u>1,725</u>	<u>2,091</u>
Total interest income	<u>1,115,438</u>	<u>1,135,348</u>
Interest expenses:		
due to banks and deposits from the National Bank of		
Hungary and other banks	209,289	216,654
deposits from customers	212,439	227,781
liabilities from issued securities	50,936	61,877
subordinated bonds and loans	11,958	12,611
Total interest expenses	<u>484,622</u>	<u>518,923</u>
NET INTEREST INCOME	630,816	616,425
Provision for loan and placement losses	249,364	273,024
Provision for early repayments	67,309	-
NET INTEREST INCOME AFTER PROVISION FOR		
LOAN AND PLACEMENT LOSSES	314,143	343,401
fee and commission income	184,089	177,252
fee and commission expenses	<u>37,567</u>	<u>36,621</u>
NET FEES AND COMMISSIONS INCOME	146,522	140,631
foreign exchange losses (-) / gains (+)	50,031	31,811
gains (+) and losses (-) on securities, net	13,290	5,445
gains (+) and losses (-) on real estate transactions	1,002	845
dividend income	947	951
value adjustments in respect of held-to-maturity and		
available-for-sale securities	-945	9,924
other operating income	27,252	20,890
other operating expenses	<u>-26,571</u>	-14,435
NET OPERATING INCOME	65,006	55,431
personnel expenses	169,098	160,725
depreciation and amortization	73,432	67,324
other general expenses	160,145	171,231
OTHER ADMINISTRATION EXPENSES	402,675	399,280
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INCOME BEFORE INCOME TAXES	122,996	140,183
Income taxes	<u>-39,196</u>	-22,057
NET INCOME	83,800	118,126
Out of which:		
Minority interest	<u>653</u>	<u> 196</u>
Profit attributable to equity holders	<u>83,147</u>	<u>117,930</u>
Consolidated earnings per share (in HUF)		
Basic	<u>312</u>	<u>443</u>
Diluted	<u>312</u>	<u>437</u>

	2011	2010
NET PROFIT FOR THE YEAR		
(EQUITY HOLDERS)	83,147	117,930
Fair value adjustment of securities available-for-sale	-22,732	-10,771
Derivative financial instruments designated as Cash-flow hedge	378	335
Net investment hedge in foreign operations	-7,993	-2,232
Foreign currency translation difference	<u>78,968</u>	<u>30,674</u>
NET COMPREHENSIVE INCOME	<u>131,768</u>	<u>135,936</u>

HAS (UNCONSOLIDATED)

STATEMENT OF FINANCIAL POSITION Assets	31 December 2010	in HUF million 31 December 2011
1. Cash in hand, balances with central banks	171,255	226,490
2. Treasury bills	758,697	876,777
3. Loans and advances to credit institutions	796,402	896,314
4. Loans and advances to customers	2,607,173	
5. Debt securities including fixed-income securities	984,323	
6. Shares and other variable-yield securities	99,526	
7. Shares and participating interest as financial fixed assets	960	
8. Shares and participating interest in affiliated undertakings	443,972	
9. Intangible assets	142,337	· ·
10. Tangible assets	67,655	67,859
11. Own shares	3,729	5,519
12. Other assets	21,779	46,280
13. Prepayments and accrued income	115,589	110,565
Total assets	6,213,397	6,717,325
Out of which:		
- Current assets	2,315,498	2,612,510
- Fixed assets	3,782,310	3,994,250
	31 December	in HUF million 31 December
Liabilities	2010	2011
Liabilities 1. Liabilities to credit institutions		2011
Liabilities 1. Liabilities to credit institutions 2. Liabilities to customers	739,808	2011 866,716
1. Liabilities to credit institutions		2011
 Liabilities to credit institutions Liabilities to customers 	739,808 3,290,982	2011 866,716 3,429,980
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities 	739,808 3,290,982 534,749	866,716 3,429,980 509,584
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities Other liabilities 	739,808 3,290,982 534,749 58,546	866,716 3,429,980 509,584 96,376
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income 	739,808 3,290,982 534,749 58,546 269,915	866,716 3,429,980 509,584 96,376 330,362
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income Provisions Subordinated liabilities Subscribed capital 	739,808 3,290,982 534,749 58,546 269,915 73,562	866,716 3,429,980 509,584 96,376 330,362 102,580
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income Provisions Subordinated liabilities Subscribed capital Subscribed but unpaid capital (-) 	739,808 3,290,982 534,749 58,546 269,915 73,562 318,594	866,716 3,429,980 509,584 96,376 330,362 102,580 353,466
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income Provisions Subordinated liabilities Subscribed capital Subscribed but unpaid capital (-) Capital reserves 	739,808 3,290,982 534,749 58,546 269,915 73,562 318,594 28,000 0 52	866,716 3,429,980 509,584 96,376 330,362 102,580 353,466 28,000 0 52
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income Provisions Subordinated liabilities Subscribed capital Subscribed but unpaid capital (-) Capital reserves General reserves 	739,808 3,290,982 534,749 58,546 269,915 73,562 318,594 28,000 0 52 122,799	866,716 3,429,980 509,584 96,376 330,362 102,580 353,466 28,000 0 52 136,460
 Liabilities to credit institutions Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income Provisions Subordinated liabilities Subscribed capital Subscribed but unpaid capital (-) Capital reserves General reserves Retained earnings (accumulated profit reserve) (+) 	739,808 3,290,982 534,749 58,546 269,915 73,562 318,594 28,000 0 52 122,799 692,753	866,716 3,429,980 509,584 96,376 330,362 102,580 353,466 28,000 0 52 136,460 760,785
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 Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income Provisions Subordinated liabilities Subscribed capital Subscribed but unpaid capital (-) Capital reserves Retained earnings (accumulated profit reserve) (+) Legal reserves Revaluation reserve 	739,808 3,290,982 534,749 58,546 269,915 73,562 318,594 28,000 0 52 122,799 692,753 5,729 0	866,716 3,429,980 509,584 96,376 330,362 102,580 353,466 28,000 0 52 136,460 760,785
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 Liabilities to customers Liabilities from issued debt securities Other liabilities Accruals and deferred income Provisions Subordinated liabilities Subscribed capital Subscribed but unpaid capital (-) Capital reserves Retained earnings (accumulated profit reserve) (+) Legal reserves Revaluation reserve Profit or loss for the financial year according to the balance shee 	739,808 3,290,982 534,749 58,546 269,915 73,562 318,594 28,000 0 52 122,799 692,753 5,729 0	866,716 3,429,980 509,584 96,376 330,362 102,580 353,466 28,000 0 52 136,460 760,785 8,018 0
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STATEMENT OF RECOGNIZED INCOME

	2010	2011
1. Interest received and interest	611,167	618,704
2. Interest paid and interest	369,329	384,784
INTEREST DIFFERENCE (1-2)	241,838	233,920
3. Incomes from securities	57,651	78,831
4. Fees and commission received	145,368	121,819
5. Fees and commission paid	23,468	25,005
6. Profit or loss from financial transactions	-3,864	51,092
7. Other incomes from business	56,106	54,325
8. General administration expenses	146,097	133,037
9. Depreciation and amortization	14,134	14,003
10. Other expenses from business	218,561	160,836
11. Write-off of loans and provision for contingent and future liabilities	106,446	102,201
12. Reversal of write-off of loans and credit for contingent and future liabilities	120,282	63,716
12/A. Difference between the creation and write-off of general risk provision	573	-1,082
13. Write-off of securities for investing purposes, signifying a creditor relationship, equity investments in associated or other company	4,017	9,606
 Reversal of write-off of securities for investing purposes, signifying a creditor relationship, and equity investments in associated or other company 	10,338	2,861
15. Result of ordinary business activities	115,569	160,794
16. Extraordinary revenues	124,186	6,969
17. Extraordinary expenses	126,006	13,298
18. Extraordinary profit or loss (16-17)	-1,820	-6,329
19. Profit before tax (±15±18)	113,749	154,465
20. Tax liabilities	4,785	17,858
21. After-tax profit (±19-20)	108,964	136,607
22. Formation and utilization of general reserves (±)	-10,896	-13,661
23. Use of accumulated profit reserve for dividends and profit-sharings	0	0
24. Dividends and profit-sharings paid (approved)	20,160	28,000
25. Balance sheet profit (±21±22+23-24)	77,908	94,946

The Board of Directors of the Bank proposes to the General Meeting that the dividend per share for the fiscal year 2011 be 100% of the face value of the shares. The exact amount of dividend payable to the shareholders will be calculated and paid in pursuance of the By-Laws of the Bank, the Company will distribute the amount of dividend calculated on treasury shares to shareholders entitled to receive dividend.

Dividend payment will start on 11 June 2012 in pursuance of the procedure defined in the Company's By-Laws.

The written documents of the General Meeting shall be available for inspection by the shareholders from 6th of April 2012 at the Budapest Branch Office of OTP Bank (H-1052 Budapest Deák Ferenc u. 7-9) and on the website of the Budapest Stock Exchange (www.bet.hu), on the website operated by HFSA (www.kozzetetelek.hu) and of the Bank (www.otpbank.hu).

Budapest, 4 April 2012

Board of Directors of OTP Bank Plc.